# ROBINSON CREW

Quick Catch Newsletter #10 February 2, 2024

## RCBC Board Officers

Mark Davis, President president@robinsoncrew.org

Jim Martinez, VP, Membership vpmembership@robinsoncrew.org

Rob Graveline, VP, Ways & Means vpwaysandmeans@robinsoncrew.org

Brian Hanley, VP, Operations #1 vpoperations@robinsoncrew.org

VACANT, VP, Operations #2 vpoperations\_2@robinsoncrew.org

Sherry Noud, VP, Administration vpadministration@robinsoncrew.org

Karrie Kay, Secretary secretary@robinsoncrew.org

Brandon Booher, Treasurer treasurer@robinsoncrew.org

Evelyn Remaley Hasch, At Large at-large@robinsoncrew.org



### **RCBC Virtual Membership Meeting**

What: RCBC Monthly Membership Meeting (Virtual)When: Thursday, February 15, 7:30-8:30 PMConsult SLACK for the Google Meet information. Join in to learn essential information concerning this year's season!

### **SLACK COMMUNICATIONS**

Join SLACK and keep up to date on all team announcements. SLACK IS THE PRIMARY WAY THE TEAM COMMUNICATES! Join all RCBC SLACK Channels, but especially **General** & Fundraising!

#### Welcome to our new coach, Coach Corcoran!!!



### **Thanks for Selling Those Cakes!**

Thanks to all rowing families who participated in the NBC Sale! This sale ended on Monday, January 29th. Thanks to the generosity of the owner at the Fair Lakes store, rowers will earn:

- \$2.10 per \$7 Bundlet or Bundlet Crewpon; and
- \$7.50 per \$30 Crewpon for 8"Bundt cake or dozen of Bundtinis.

Crewpons sold can be redeemed in person by June 30th, 2024 at the Fair Lakes Nothing Bundt Cake shop at 12233 B Fair Lakes Promenade Drive, Fairfax, VA 22033.

**Pickup**: Volunteers will pick up from the bakery on Saturday, Feb. 10th and rowers will pick up at Robinson between 1 and 3 PM. Questions? Use Slack to DM Dobrinka Farley or email (<u>adfarley@gmail.com</u>).



### Chili Cook-off/Boat Christening

Mark your calendars for the upcoming Boat Christening and Chili Cook-Off on Saturday, March 2. This will be a fun team building event to celebrate the team's hard work as we move into Regatta Season. Watch SLACK in the days ahead for further information on volunteer opportunities and entering your award winning chili. For any questions, email Jim Martinez at vpmembership@robinsoncrew.org or a DM on SLACK.

### A Little Rowing Trivia ...

\*\*\*

So you've overheard your rower talking about "catching a crab" and you are wondering what crustaceans have to do with crew practice? Well, the Quick Catch will not disappoint!

"Catching a Crab" refers to when an oar gets "stuck" in the water, usually right after the Catch or just before the Release and is caused by improper squaring or feathering. In extreme cases, the rower can actually be ejected from the shell. (Yikes!)

### **Registration Fees: Third Installment Due February 10**

The third installment of the 2023-2024 registration fee is coming due. The payment schedule is as follows:

- Dec 10th 1st Installment \$375
- Jan 10th 2nd Installment \$300
- Feb 10th 3rd Installment \$300
- Mar 10th 4th Installment \$275
- Total Registration Fees \$1,250

All payments are made through the secure Quickbooks server. Look for an email from our treasurer for payment instructions.

### **Robinson Crew Sponsorship Campaign Coming to a Close!**

With the help of a handful of fantastic families, we are now at \$4,750 towards our \$12,500 goal. Huge thanks to our Gold Sponsors - ITC Federal, Fitness Together, and Navy Mutual - for setting the bar high! All of this additional sponsorship money makes it possible for our girls and boys crews to get new equipment without impacting our dues.

Our campaign will end soon so we can have our banner and t-shirts ready for the racing season. It's now the time for that final push. This is a great way for families to earn towards their "Ten and Two" - where they will get credit for 10% of any sponsorship (i.e., a gold sponsorship will earn \$100 credit!).

Asking a local company to help Robinson Crew is easier than you think. Many companies are excited to have a low-cost, high impact marketing opportunity with the Robinson community. Plus, sponsoring Robinson Crew is a great way to do that and provide a tax deductible donation.

If you have any questions, please reach out to <u>sponsorship@robinsoncrew.org</u>.

#### GOAL: \$12,500



powered by CauseVox

### **TAG DAY 2024**

TAG DAY 2024 is a 2-day event on Sat. 2/10 & Sat. 2/24 from 8:30 am - 4:00 pm. All Rowers must participate in both days. Tag Day is a fundraising activity where Crew Parent volunteers drive groups of Rowers to Robinson neighborhood homes and the Rowers go door-to-door handing out Tags (flyers) seeking donations. All participants will first meet at Robinson, receive a briefing and route map, have breakfast and leave in groups to solicit donations. Groups will return for lunch, deposit morning donations and receive a new route map. By 4:00 pm, everyone will return to Robinson to deposit afternoon donations and close out the day. This is our biggest fundraiser of the year. We typically collect nearly \$15,000. New this year, we will be raffling off team spirit wear and other prizes during Tag Day lunches!

**ROWERS**: Both dates are mandatory fundraising events for all novice and returning Rowers. We ask the Rowers to please dress warmly in Robinson Crew spirit wear. The 2-day participation requirement is a change from prior years. The second date now replaces the team's initial Saturday water practice day. Due to the logistics of sending out groups in cars, late arrivals and early departures cannot be accommodated.

- If a Rower is unable to participate, we ask that a Parent please contact the RCBC VP Administration, Sherry Noud @ vpadministration@robinsoncrew.org or via Slack.
- FCPS Field Trip Permission Form: If you have not yet done so, please complete and return it ASAP to teammate Joey DiPietro. Online form: https://www.fcps.edu/sites/default/files/media/forms/fs152.pdf

**PARENTS**: Thanks to all parents that have signed up to drive and volunteer! There are still a few openings for refreshments. The food donation opportunities are available at the Sign-Up Genius below:

• Tag Day Food Donations Sign-Up: https://www.signupgenius.com/go/10C0544AAAF2FA75-46984810-2024

**Parent Field Trip Driver License and Insurance Form**: The form must be completed for all Parent Drivers (no student drivers). **Online form**: https://www.fcps.edu/sites/default/files/media/forms/fs142.pdf

Thank you for supporting our Rowers and the Robinson Crew Team. Questions about Tag Day? Contact Diane DiPietro at 703-851-9419 or Dmdipietro@verizon.net.

### A Volunteer Thank You and Upcoming Opportunity

Special thanks to the rowers and parents who volunteered to help with The Wedding Experience at Eagle Bank Arena last month. Twenty-two volunteers brought in a total of \$841 (\$300 from the events team we assisted and a whopping \$541 in tips!) for the team. Excellent teamwork!

We need one more volunteer to support Oasis for the upcoming basketball tournament. Volunteers earn one point. Rowers and parents welcome! **The slot open is for February 22 from 5-7 PM**.

Sign up Genius: https://www.signupgenius.com/go/5080848AFAA22A4F49-46130451-20232024

#### **Reminder: U.S. Rowing Membership**

If you haven't yet, please be sure to sign up your rower for U.S. Rowing. The membership portal can be found here: https://membership.usrowing.org/.

#### **New Rower Information**

If you are a new family to Robinson Crew, we would like to extend a warm welcome and also point you to the following website: https://www.robinsoncrew.org/newrowerinfo. This site includes a wealth of helpful information for new rowers.

If you have been missing those beautiful sunsets at Sandy Run, no fear! The rowers will be back on the water February 19!



#### **New Approach to RCBC Volunteer Hours**

At the June 2023 RCBC Membership Board Meeting, members voted on a new approach to earning volunteer hours for the team called, "Ten and Two for Our Crew." Please see the last two pages of the Quick Catch for a summary of the improved approach.

#### 2023-2024 Volunteer Positions

For more information about any of the following open volunteer positions, **or if you would like to volunteer**, please contact vpadministration@robinsoncrew.org or any member of the RCBC Board. Each of these positions is absolutely essential for our crew team to operate and thrive. Please volunteer and help our rowers to succeed all season long!

#### • VASRA LOC #2 (8 Points) - OPEN

• Have a bird's eye view of all races by participating at the Finish Line.

\*\*\*\*

#### 2024 Season: Regatta Schedule

Saturday, March 16, 2024: Polar Bear Regatta Saturday, March 23, 2024: Regional Park Regatta Saturday, March 30, 2024: Walter Mess Regatta Saturday, April 6, 2024: Darrell Winslow Regatta Saturday, April 13, 2024: Ted Phoenix Regatta Saturday, April 20, 2024: Ryz Obuchowicz Regatta Saturday, April 27, 2024: Al Urquia Regatta/Charlie Butt Regatta Saturday, May 4, 2024: VSRC Day 1 Saturday, May 11, 2024: USRowing Mid Atlantic Championships Mercer NJ, VSRC Day 2 Sunday, May 12, 2024: USRowing Mid Atlantic Championships Mercer NJ Fri.-Sat., May 17-18, 2024: Stotesbury Cup Regatta Fri.-Sat., May 24-25, 2024: SRAA Championships - Cooper NJ Thur.-Sun., Jun 6-9, 2024: USRowing Youth Nationals - Sarasota FL

### Raise Right (Scrip)

Sign up for RaiseRight (Scrip) gift cards and help us to raise money for the team. This is a simple process with high impact!

https://www.robinsoncrew.org/scrip \*\*\* https://www.raiseright.com/

#### Scrip Gift Card Fundraising for Organizations • RaiseRight

Fundraising for organizations has never been easier. Join 50,000+ fundraisers who have exceeded their goals through gift card fundraising (aka scrip).

#### **Robinson Crew Sponsorship Program: 2023-24**

Our Robinson Crew Sponsorship season is underway. **Our goal is to raise \$12,500**. Contact Kate Mattice on SLACK for more details, and find a sample letter to use for sponsorships at the end of the Quick Catch. Earn credits for "10 and 2."

| Sponsorship Benefit  | Gold<br>\$1000                        | Silver<br>\$750              | Bronze<br>\$500                | Friend<br>\$250          |
|--|---------------------------------------|------------------------------|--------------------------------|--------------------------|
| General Membership Meeting Recognition<br>held Monthly from August – June                                | <ul> <li>✓</li> </ul>                 | $\checkmark$                 |                                |                          |
| Robinson Crew Team T-shirts<br>distribution includes all rowers and families/friends<br>of Robinson Crew | Large logo                            | Med logo                     | Small logo                     |                          |
| Robinson Crew Banner<br>posted at Robinson Secondary School and displayed<br>at Regattas                 | Large logo                            | Med logo                     | Small logo                     | Name                     |
| Robinson Crew Website<br>with link to corporate website  | Large logo on Home<br>+ Sponsors page | Med logo on<br>Sponsors Page | Small logo on<br>Sponsors Page | Name on<br>Sponsors Page |
| Weekly Quick Catch Newsletter to all Team<br>Families with link to corporate website                     | Large logo                            | Med logo                     | Small logo                     | Name                     |

## **ROBINSON CREW CALENDAR**



### **2024 SEASON**

| Nothing Bundt Cakes (NBC) Fundraiser               | Sales: Mon., Jan. 8 – Mon., Jan. 29         |  |  |
|--|---|--|--|
|  | Cake Deliveries: Sat., Feb. 10 (Tag Day #1) |  |  |
| Five Guys Fundraiser                               | Tues., Jan. 9                               |  |  |
| Membership Meeting                                 | Wed., Jan. 10 (virtual)                     |  |  |
| Swim Test  | Sat., Jan. 13                               |  |  |
| Wedding Experience at GMU (aka "Bridal Show")      | Sun., Jan. 21                               |  |  |
| ERG Sprints  | Sat., Feb. 3                                |  |  |
| Membership Meeting                                 | Thurs., Feb. 15 (virtual)                   |  |  |
| Tag Days   | Tag Day # 1: Sat., Feb. 10 (mandatory)      |  |  |
|  | Tag Day # 2: Sat., Feb. 24 (mandatory)      |  |  |
| OASIS - Robinson Basketball Tournament             | ThursFri., Feb. 22-23                       |  |  |
| Boat Christening/Chili Cook-Off                    | Sat., Mar. 2                                |  |  |
| Chipotle Fundraiser                                | Tues., Mar. 5                               |  |  |
| Membership Meeting                                 | Wed., Mar. 13 (in person)                   |  |  |
| Polar Bear Regatta                                 | Sat., Mar. 16                               |  |  |
| Regional Park Regatta                              | Sat., Mar. 23                               |  |  |
| Walter Mess Regatta                                | Sat., Mar. 30                               |  |  |
| Darrell Winslow Regatta                            | Sat., Apr. 6                                |  |  |
| George's Steaks & Things Fundraiser                | Tues., Apr. 9                               |  |  |
| Membership Meeting                                 | Thurs., Apr. 11 (virtual)                   |  |  |
| Ted Phoenix Regatta                                | Sat., Apr. 13                               |  |  |
| Ryz Obuchowicz Regatta                             | Sat., Apr. 20                               |  |  |
| Al Urquia Regatta/Charlie Butt Regatta             | Sat., Apr. 27                               |  |  |
| VSRC Day 1   | Sat., May 4                                 |  |  |
| Membership Meeting                                 | Wed., May 8 (in person – Board Elections)   |  |  |
| USRowing Mid Atlantic Championships (Mercer, NJ) & | Sat., May 11                                |  |  |
| VSRC Day 2   |   |  |  |
| USRowing Mid Atlantic Championships (Mercer, NJ)   | Sun., May 12                                |  |  |
| Stotesbury Cup Regatta                             | FriSat., May 17-18                          |  |  |
| SRAA Championships (Cooper, NJ)                    | FriSat., May 24-25                          |  |  |
| USRowing Youth Nationals (Sarasota, FL)            | ThurSun., Jun 6-9                           |  |  |

### Thank you to our 2023-2024 Sponsors!

#### **GOLD SPONSORS**







#### **SILVER SPONSORS**



#### **BRONZE SPONSORS**









Robinson Crew is open to boys and girls in grades 9-12. It gives students the opportunity to be part of a team at Robinson, a team that values commitment and rewards effort.

#### Our 2023-2024 Sponsorship Goal is \$12,500



Robinson Crew Boosters Club Inc. 5616-i Ox Road #7086 Fairfax Station, VA 22039

EIN: 54-1648227

A 501(c)(3) Organization www.robinsoncrew.org



Dear valued member of the Robinson community:

We are asking for your help in supporting Robinson Crew, a self-funded club of Robinson Secondary School. Crew is a team sport that teaches commitment, dedication, and teamwork.

In the 2022-2023 season, Robinson Crew had 90+ team members and we expect the 2023-2024 to be just as strong. Our team begins winter conditioning at the end of November, but when water season starts at the end of February, practice will be on the Occoquan River six days a week. And every rower will have the opportunity to race in regattas against other high school and club teams.

This year is a big year for investing in Robinson Crew as we aim to purchase a new 4-person boat (shell), eight new rowing machines (ergs), and a new set of oars for our teams.

#### We are seeking your support to help fund new equipment.

Rowing is an expensive sport: each 'shell' or boat can cost \$40,000 to \$60,000, oars are nearly \$500 each, and rowing machines cost \$1,000 each. Our team is self-funded, meaning that it does not receive any funding from Robinson Secondary School. All costs including coaches' salaries and boat maintenance come from individuals, fundraisers, and sponsorships.

Your sponsorship will support an amazing team of talented youth while also helping us share your company's name, logo, and website with our community.

Sponsorships are available at all levels. As a sponsor, your company will be recognized on Robinson Crew's website, team t-shirts, weekly newsletters, and proudly displayed on a banner that will be posted at our team shed at Robinson Secondary School and at our out-of-town regattas.

#### Can you help us reach our goal?

Please see the attached flyer for details on sponsorship levels. Payment can be made via check to Robinson Crew Boosters Club or via Venmo. We are also available at (703) 624-8706 or at sponsorship@robinsoncrew.org to answer any questions you may have.

Thank you for your support!

Kate Mattice Sponsorship Chair Robinson Crew Booster Club **Ready to sponsor?** Scan the QR Code or <u>click here</u> to start the process.



#### **Robinson Crew Team Member Obligation**

To <u>keep Robinson Crew an elite Virginia Scholastic Rowing organization</u>, we need every team member to contribute the following each season:

Accumulate 10 Volunteer Points Raise \$200 In Fundraising

#### "Ten & Two for Our Crew"

#### 1. Volunteer your time to accumulate 10 points.

Sample volunteer opportunities:

- Carpool Driver 0.5 points (per trip)
- Tag Day Cashier 1 point
- Regatta Food Tent 1 point (per set up or take down)
- Regatta Launch Boat Driver 2 points (per regatta)
- Regatta Concessions Stand 2 points (per regatta)
- Carpool Coordinator 5 points each (two coordinators)



The Robinson Crew Booster Club (RCBC) assigns point values to each volunteer position based on expected level of effort and time commitment.

The RCBC will continuously track and report point totals and will assess team members a fee of \$50 per point for any shortfall at the end of the season to ensure every rower's membership remains "in good standing."

There is no "buy out" option for volunteering, as our team needs your time in these areas.

#### 2. Raise at least \$200 profit through these two events:

- Letter Writing Campaign
- Bundt Cake Sales

If you are unable to participate, reach \$200, or prefer not to fundraise, <u>you have the option to "buy out" and</u> <u>pay the remainder of the fundraising obligation</u>. Team members can buy out, fundraise, or use a combination of both methods to reach the \$200 fundraising obligation. These fundraisers are necessary for our program to operate and to keep our registration fees relatively low.

Tag Day is a mandatory fundraising event (all rowers) and is not included in this \$200 individual goal. We also need your help finding and engaging corporate sponsors (more in the FAQs).

Please help us keep our proud tradition of Ram Rowing thriving by completing your share of the team member obligation.

Rowing is a team sport – the strength of a boat is the combination of our individual efforts. <u>We need each of you</u> to row hard for our program.

#### **Robinson Crew Team Member Obligation FAQs**

Q: Why is rowing so expensive?

A: Robinson Crew is completely self-funded and receives no money from Robinson Secondary School or Fairfax County Public Schools (FCPS). The RCBC has been able to keep registration fees relatively low compared to other local high school programs because of strong volunteering and generous contributions by our community and families like you.

Q: Why has the RCBC decided to change the current service hour structure?

A: The RCBC listened to feedback from members past and present and decided change was necessary. The RCBC had three goals when changing the structure: 1) That the requirement be less daunting, 2) That the requirement be transparent, and 3) That the requirement still meet the team needs.

Q: How did the RCBC determine that 10 points and \$200 is the right amount?

A: The RCBC used an average of both volunteer and fundraising needs over the past several seasons (considering inconsistencies during COVID) to keep the program operating at its highest levels and still keep registration fees relatively low. The RCBC feels that the resulting "Ten & Two for Our Crew" satisfies those needs and will continue to re-evaluate program needs each season.

Q: When does the season for accumulating points begin and end? A: Beginning with the 2023-2024 season, the RCBC "membership season" will run from July to June.

Q: Will the hours I've accumulated this season carry over next year under this new point structure? A: Yes – every 15 hours accumulated since February 2023 will count as 1 point toward the 2023-2024 season. Example: if you have accumulated 40 hours in the 2022-2023 season, you will start the 2023-2024 season with 3 points; 20 hours will count as 1.5 points (rounded up to the nearest half point).

Q: If I find a corporate sponsor, does that contribute to my fundraising requirement?
 A: Yes – 10% of corporate sponsorships secured go towards a rower's \$200 requirement. Example: a single
 \$250 sponsor would equate to \$25 off your requirement, \$1000 would be \$100 off, \$2000 would be \$200, etc.

Q: What happens to any extra points I have at the end of next season?

A: Beginning with the 2023-2024 Season, points will not carry over to the next season. Points will reset each year in November. In addition, members cannot "gift" any extra points to other members.

Q: What does it mean to be a member "in good standing?"

A: Membership in good standing is defined in the RCBC Bylaws found here.

Q: What is Tag Day? Why is my rower required to participate?

A: Tag Day (door to door soliciting) is a two-day event occurring annually in February. All rowers are required to participate in Tag Day. Tag Day is the single largest fundraising event of the season, averaging over \$15,000 of contributions annually.

Q:What is Letter Writing Campaign?

A: Letter Writing Campaign consists of team members sending letters to friends and family members soliciting donations. This is our second largest fundraising event of the season. Specific details regarding the letter writing fundraiser will be provided in the winter.